

## Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00455 131233Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 EUR-12 /031 W  
-----131235Z 027104 /12

R 131127Z FEB 77  
FM AMEMBASSY ABU DHABI  
TO USDOC WASHDC  
INFO AMEMBASSY BRUSSELS  
SECSTATE WASHDC 5615

UNCLAS ABU DHABI 0455

E.O. 11652: NA  
TAGS: BDIS, TC  
SUBJ: TRADE DISPUTE BETWEEN OSCAT INTERNATIONAL (DUBAI)  
AND COMMERCE INTERNATIONAL (USA)

SUMMARY: OSCAR INTERNATIONAL AN ABU DHABI, UAE, FIRM HAS A  
TRADE DISPUTE WITH COMMERCE INTERNATIONAL, A US FIRM  
WITH OFFICES IN BRUSSELS AND WASHINGTON, OVER ALLEGED  
FAILURE TO DELIER CEMENT IN ACCEPTABLE CONDITION OR TO  
RETURN DEPOSIT. END SUMMARY.

1. OSCAR INTERNATIONAL, PO BOX 2931, ABU DHABI, UAE  
(TELEX 6077) SCAR DB, TELEPHONE 34956) HAS A TRADE DISPUTE  
WITH AN AMERICAN FIRM, "COMMERCE INTERNATIONAL" WITH OFFICES  
IN BRUSSELS (AVENUE DES ARTS 23, 1040 BRUXELLES. TELEX  
23562. TELEPHONE 513. 89. 90) AND WASHINGTON, D.C. (1346  
CONNECTICUT AVENUE,NW., WASHINGTON, DC 20036)

2. THE DISPUTE STEMS FROM AN AGREEMENT REACHED ON NOVEMBER  
1, 1976. IN WHICH THE AMERICAN FIRM WAS TO DELIVER "UP TO  
100,000 BAGS OF GRAY PORTLAND CEMENT OF RUMANIAN ORIGIN  
CONFORMING TO BSS 12/1958". MR. V.T. RUPAIN, DIRECTOR  
OF OSCAR INTERNATIONAL, STATES THAT THE CEMENT OFFERED  
FOR DELIVERY WAS UNACCEPTABLE BECAUSE IT WAS PARTIALLY  
HARDENED AND WAS OVER THREE MONTHS OLD. EVEN SO, RUPAIN  
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ASSERTS, OSCAR INTERNATIONAL WAS WILLING TO ACCEPT THE  
CEMENT IF THE SUPPLIERS OR THEIR LOCAL AGENTS WOULD  
OBTAIN A CERTIFICATE CERTIFYING THAT THE CEMENT WAS OF  
THE AGREED QUALITY AND SUITABLITY FROM THE DUBAI  
MUNICIPAL AUTHORITIES OR FROM ANY RESPONSIBLE LABORATORY  
OR AUTHORITIES.

3. IN THE MEANTIME, COMMERCE INTERNATIONAL'S LOCAL AGENTS WHO CLAIM THEY HAD NO ROLE IN THE AFFAIR -- REFUSE FURTHER TO DELIVER THE CEMENT, CITING INSTRUCTIONS FROM THEIR PRINCIPALS.

4. DESPITE VARIOUS TELEXES AND LETTERS, THE CERTIFICATE WAS NOT GIVEN TO SOCAR INTERNATIONAL. OSCAR INTERNATIONAL THUS WANTS TO GET BACK A 100,000 DIRHAM DEPOSIT (APPROX 28,000 DOLLARS) GIVEN TO COMMERCE INTERNATIONAL.

5. ACTION REQUESTED: REQUEST USDOC CONTACT COMMERCE INTERNATIONAL AND ASK THEM TO REPLY TO OSCAR INTERNATIONAL, WITH COPY OF TELEXES TO DUBAI OFFICE (TELEX 6031 BACCUS DB). OSCAR INTERNATIONAL READY TO INSTITUTE LEGAL PROCEEDINGS, BUT WISHES TO TRY CONCILIATION FIRST.  
DICKMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
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**Review Transfer Date:**  
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**SAS ID:** 3334288  
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**Status:** NATIVE  
**Subject:** TRADE DISPUTE BETWEEN OSCAT INTERNATIONAL (DUBAI) AND COMMERCE INTERNATIONAL (USA) SUMMARY: OSCAR INTERNATIONAL AN ABU DHABI, UAE, FI  
**TAGS:** BDIS, TC  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009